

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	5,043,700,400		\$	5,997,083,100		\$	5,850,975,800		\$	7,383,601,000		\$	7,903,965,500		\$	8,853,921,300	
Ethnicity																		
All Minority	\$	1,272,152,100	25%	\$	1,594,662,400	27%	\$	1,682,486,800	29%	\$	2,086,494,700	28%	\$	2,317,702,300	29%	\$	2,824,765,800	32%
AMERICAN INDIAN	\$	25,134,800	0%	\$	27,705,600	0%	\$	24,027,900	0%	\$	42,480,300	1%	\$	25,391,900	0%	\$	57,455,700	1%
ASIAN OR PACIFI	\$	930,162,000	18%	\$	1,186,281,900	20%	\$	1,258,420,000	22%	\$	1,495,245,400	20%	\$	1,699,487,400	22%	\$	2,050,721,100	23%
BLACK	\$	79,368,300	2%	\$	105,327,900	2%	\$	120,595,500	2%	\$	132,932,200	2%	\$	161,605,600	2%	\$	208,754,700	2%
HISPANIC	\$	237,487,000	5%	\$	275,347,000	5%	\$	279,443,400	5%	\$	415,836,800	6%	\$	431,217,400	5%	\$	507,834,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	482,960,100	10%	\$	685,258,700	11%	\$	901,715,800	15%	\$	1,007,689,900	14%	\$	1,078,265,700	14%	\$	1,308,837,700	15%
WHITE	\$	3,288,588,200	65%	\$	3,717,162,000	62%	\$	3,266,773,200	56%	\$	4,289,416,400	58%	\$	4,507,997,500	57%	\$	4,720,317,800	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	869,154,900	17%	\$	943,143,200	16%	\$	963,816,300	16%	\$	1,183,747,100	16%	\$	1,266,116,100	16%	\$	1,354,565,800	15%
Female Owned more than 50%	\$	630,418,100	12%	\$	771,726,900	13%	\$	714,189,700	12%	\$	942,298,100	13%	\$	1,123,549,800	14%	\$	1,290,538,000	15%
Male Owned	\$	3,544,127,400	70%	\$	4,282,213,000	71%	\$	4,172,969,800	71%	\$	5,257,555,800	71%	\$	5,514,299,600	70%	\$	6,208,817,500	70%
Veteran	\$	209,371,800	4%	\$	211,415,700	4%	\$	198,791,800	3%	\$	365,246,400	5%	\$	401,399,900	5%	\$	325,178,600	4%
EXISTING BUSINESS	\$	3,682,884,700	73%	\$	4,448,313,900	74%	\$	4,199,322,100	72%	\$	4,930,902,100	67%	\$	5,008,191,600	63%	\$	5,700,154,500	64%
NEW BUSINESS	\$	1,352,642,000	27%	\$	1,540,398,200	26%	\$	1,631,517,300	28%	\$	2,431,784,400	33%	\$	2,870,462,300	36%	\$	3,130,116,200	35%
Rural	\$	845,884,800	17%	\$	854,524,100	14%	\$	976,004,900	17%	\$	1,245,107,600	17%	\$	1,238,605,300	16%	\$	1,266,636,700	14%
Urban	\$	4,197,815,600	83%	\$	5,142,559,000	86%	\$	4,874,970,900	83%	\$	6,138,493,400	83%	\$	6,665,360,200	84%	\$	7,587,284,600	86%
Export	\$	163,092,400	3%	\$	321,713,400	5%	\$	399,030,900	7%	\$	464,961,900	6%	\$	485,655,400	6%	\$	1,231,258,200	14%
CAPLine	\$	97,924,100	2%	\$	206,563,800	3%	\$	139,622,200	2%	\$	172,478,500	2%	\$	107,350,000	1%	\$	84,859,400	1%
PLP	\$	2,585,241,300	51%	\$	3,251,033,900	54%	\$	3,451,872,900	59%	\$	4,541,560,100	62%	\$	5,033,713,300	64%	\$	6,085,969,000	69%
Express	\$	606,118,800	12%	\$	586,040,200	10%	\$	557,879,100	10%	\$	718,241,200	10%	\$	737,019,100	9%	\$	693,902,100	8%
\$150K and Under	\$	509,694,500	10%	\$	496,716,800	8%	\$	553,928,400	9%	\$	747,922,100	10%	\$	770,382,100	10%	\$	737,930,500	8%
>\$150K - \$350K	\$	699,907,700	14%	\$	766,871,700	13%	\$	688,871,700	12%	\$	851,651,100	12%	\$	913,260,200	12%	\$	965,767,600	11%
>\$350K - \$2M	\$	2,582,271,000	51%	\$	3,176,824,200	53%	\$	2,950,735,500	50%	\$	3,501,591,200	47%	\$	3,836,710,000	49%	\$	4,020,220,300	45%
>\$2M	\$	1,251,827,200	25%	\$	1,556,670,400	26%	\$	1,657,440,200	28%	\$	2,282,436,600	31%	\$	2,383,613,200	30%	\$	3,130,002,900	35%

All Activity illustrated above is as of 02/17 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>15,518</b>		<b>15,952</b>		<b>15,943</b>		<b>20,459</b>		<b>21,862</b>		<b>21,031</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>3,373</b>	<b>22%</b>	<b>3,613</b>	<b>23%</b>	<b>3,835</b>	<b>24%</b>	<b>4,831</b>	<b>24%</b>	<b>5,695</b>	<b>26%</b>	<b>5,436</b>	<b>26%</b>
AMERICAN INDIAN	131	1%	130	1%	130	1%	143	1%	132	1%	152	1%
ASIAN OR PACIFI	1,736	11%	1,982	12%	2,107	13%	2,567	13%	2,905	13%	2,820	13%
BLACK	423	3%	388	2%	457	3%	597	3%	809	4%	783	4%
HISPANIC	1,083	7%	1,113	7%	1,141	7%	1,524	7%	1,849	8%	1,681	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,403	9%	1,625	10%	1,919	12%	2,896	14%	2,673	12%	2,900	14%
WHITE	10,742	69%	10,714	67%	10,189	64%	12,732	62%	13,494	62%	12,695	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,450	16%	2,492	16%	2,493	16%	2,982	15%	3,083	14%	2,898	14%
Female Owned more than 50%	2,534	16%	2,595	16%	2,595	16%	3,565	17%	4,011	18%	3,828	18%
Male Owned	10,534	68%	10,865	68%	10,855	68%	13,912	68%	14,768	68%	14,305	68%
<b>Veteran</b>	<b>815</b>	<b>5%</b>	<b>790</b>	<b>5%</b>	<b>745</b>	<b>5%</b>	<b>963</b>	<b>5%</b>	<b>1,101</b>	<b>5%</b>	<b>1,091</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>10,713</b>	<b>69%</b>	<b>10,993</b>	<b>69%</b>	<b>11,055</b>	<b>69%</b>	<b>13,703</b>	<b>67%</b>	<b>13,261</b>	<b>61%</b>	<b>13,120</b>	<b>62%</b>
<b>NEW BUSINESS</b>	<b>4,796</b>	<b>31%</b>	<b>4,949</b>	<b>31%</b>	<b>4,863</b>	<b>31%</b>	<b>6,713</b>	<b>33%</b>	<b>8,565</b>	<b>39%</b>	<b>7,882</b>	<b>37%</b>
<b>Rural</b>	<b>2,209</b>	<b>14%</b>	<b>1,898</b>	<b>12%</b>	<b>2,624</b>	<b>16%</b>	<b>3,246</b>	<b>16%</b>	<b>3,671</b>	<b>17%</b>	<b>3,221</b>	<b>15%</b>
<b>Urban</b>	<b>13,309</b>	<b>86%</b>	<b>14,054</b>	<b>88%</b>	<b>13,319</b>	<b>84%</b>	<b>17,213</b>	<b>84%</b>	<b>18,191</b>	<b>83%</b>	<b>17,810</b>	<b>85%</b>
<b>Export</b>	<b>293</b>	<b>2%</b>	<b>403</b>	<b>3%</b>	<b>520</b>	<b>3%</b>	<b>561</b>	<b>3%</b>	<b>620</b>	<b>3%</b>	<b>1,488</b>	<b>7%</b>
<b>CAPLine</b>	<b>128</b>	<b>1%</b>	<b>264</b>	<b>2%</b>	<b>185</b>	<b>1%</b>	<b>220</b>	<b>1%</b>	<b>159</b>	<b>1%</b>	<b>134</b>	<b>1%</b>
<b>PLP</b>	<b>4,127</b>	<b>27%</b>	<b>4,424</b>	<b>28%</b>	<b>4,039</b>	<b>25%</b>	<b>5,002</b>	<b>24%</b>	<b>5,743</b>	<b>26%</b>	<b>7,473</b>	<b>36%</b>
<b>Express</b>	<b>8,210</b>	<b>53%</b>	<b>7,604</b>	<b>48%</b>	<b>7,837</b>	<b>49%</b>	<b>10,517</b>	<b>51%</b>	<b>11,306</b>	<b>52%</b>	<b>9,688</b>	<b>46%</b>
<b>\$150K and Under</b>	<b>9,219</b>	<b>59%</b>	<b>8,665</b>	<b>54%</b>	<b>9,277</b>	<b>58%</b>	<b>12,301</b>	<b>60%</b>	<b>13,208</b>	<b>60%</b>	<b>11,652</b>	<b>55%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,800</b>	<b>18%</b>	<b>3,044</b>	<b>19%</b>	<b>2,675</b>	<b>17%</b>	<b>3,300</b>	<b>16%</b>	<b>3,452</b>	<b>16%</b>	<b>3,657</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>3,088</b>	<b>20%</b>	<b>3,737</b>	<b>23%</b>	<b>3,448</b>	<b>22%</b>	<b>4,116</b>	<b>20%</b>	<b>4,421</b>	<b>20%</b>	<b>4,726</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>411</b>	<b>3%</b>	<b>506</b>	<b>3%</b>	<b>543</b>	<b>3%</b>	<b>742</b>	<b>4%</b>	<b>781</b>	<b>4%</b>	<b>996</b>	<b>5%</b>

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	2012			2013			2014			2015			2016			2017		
All 504	\$	1,990,788,000		\$	1,959,587,000		\$	1,483,340,000		\$	1,492,749,000		\$	1,711,351,000		\$	1,852,708,000	
Ethnicity																		
All Minority	\$	417,631,000	21%	\$	455,123,000	23%	\$	376,293,000	25%	\$	382,204,000	26%	\$	489,000,000	29%	\$	566,978,000	31%
AMERICAN INDIAN	\$	2,602,000	0%	\$	3,921,000	0%	\$	1,748,000	0%	\$	6,588,000	0%	\$	4,528,000	0%	\$	1,274,000	0%
ASIAN OR PACIFI	\$	297,064,000	15%	\$	334,401,000	17%	\$	275,295,000	19%	\$	248,229,000	17%	\$	353,429,000	21%	\$	410,471,000	22%
BLACK	\$	24,258,000	1%	\$	35,978,000	2%	\$	18,698,000	1%	\$	20,306,000	1%	\$	22,463,000	1%	\$	39,189,000	2%
HISPANIC	\$	93,707,000	5%	\$	80,823,000	4%	\$	80,552,000	5%	\$	107,081,000	7%	\$	108,580,000	6%	\$	116,044,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	106,672,000	5%	\$	149,530,000	8%	\$	128,318,000	9%	\$	130,171,000	9%	\$	141,067,000	8%	\$	140,997,000	8%
WHITE	\$	1,466,485,000	74%	\$	1,354,934,000	69%	\$	978,729,000	66%	\$	980,374,000	66%	\$	1,081,284,000	63%	\$	1,144,733,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	9,951,000	0%	\$	8,583,000	0%	\$	6,170,000	0%	\$	5,661,000	0%	\$	4,918,000	0%	\$	73,234,000	4%
Female Owned more than 50%	\$	216,401,000	11%	\$	236,022,000	12%	\$	159,739,000	11%	\$	181,942,000	12%	\$	215,606,000	13%	\$	208,432,000	11%
Male Owned	\$	1,764,436,000	89%	\$	1,714,982,000	88%	\$	1,317,431,000	89%	\$	1,305,146,000	87%	\$	1,490,827,000	87%	\$	1,571,042,000	85%
Veteran	\$	108,754,000	5%	\$	74,658,000	4%	\$	59,035,000	4%	\$	56,404,000	4%	\$	57,546,000	3%	\$	54,979,000	3%
EXISTING BUSINESS	\$	1,742,413,000	88%	\$	1,666,857,000	85%	\$	1,226,327,000	83%	\$	1,250,370,000	84%	\$	1,402,929,000	82%	\$	1,588,732,000	86%
NEW BUSINESS	\$	248,375,000	12%	\$	292,730,000	15%	\$	257,013,000	17%	\$	242,379,000	16%	\$	308,422,000	18%	\$	263,976,000	14%
Rural	\$	469,205,000	24%	\$	429,560,000	22%	\$	327,344,000	22%	\$	335,903,000	23%	\$	374,826,000	22%	\$	395,484,000	21%
Urban	\$	1,521,583,000	76%	\$	1,530,027,000	78%	\$	1,155,996,000	78%	\$	1,156,846,000	77%	\$	1,336,525,000	78%	\$	1,457,224,000	79%
Export	\$	61,190,000	3%	\$	67,183,000	3%	\$	78,437,000	5%	\$	77,518,000	5%	\$	64,970,000	4%	\$	19,932,000	1%
\$150K and Under	\$	37,093,000	2%	\$	35,062,000	2%	\$	26,138,000	2%	\$	22,118,000	1%	\$	20,997,000	1%	\$	24,982,000	1%
>\$150K - \$350K	\$	226,646,000	11%	\$	222,688,000	11%	\$	147,672,000	10%	\$	149,060,000	10%	\$	142,116,000	8%	\$	159,565,000	9%
>\$350K - \$2M	\$	1,203,722,000	60%	\$	1,177,185,000	60%	\$	881,637,000	59%	\$	933,025,000	63%	\$	916,297,000	54%	\$	1,039,174,000	56%
>\$2M	\$	523,327,000	26%	\$	524,652,000	27%	\$	427,893,000	29%	\$	388,546,000	26%	\$	631,941,000	37%	\$	628,987,000	34%

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	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>2,965</b>		<b>2,921</b>		<b>2,084</b>		<b>2,084</b>		<b>2,070</b>		<b>2,322</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>586</b>	<b>20%</b>	<b>607</b>	<b>21%</b>	<b>424</b>	<b>20%</b>	<b>441</b>	<b>21%</b>	<b>444</b>	<b>21%</b>	<b>541</b>	<b>23%</b>
AMERICAN INDIAN	7	0%	3	0%	3	0%	9	0%	6	0%	3	0%
ASIAN OR PACIFI	350	12%	372	13%	240	12%	237	11%	249	12%	320	14%
BLACK	51	2%	53	2%	31	1%	34	2%	26	1%	48	2%
HISPANIC	178	6%	179	6%	150	7%	161	8%	163	8%	170	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	138	5%	177	6%	148	7%	151	7%	168	8%	157	7%
WHITE	2,241	76%	2,137	73%	1,512	73%	1,492	72%	1,458	70%	1,624	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	14	0%	13	0%	6	0%	9	0%	7	0%	115	5%
Female Owned more than 50%	406	14%	448	15%	314	15%	317	15%	342	17%	344	15%
Male Owned	2,545	86%	2,460	84%	1,764	85%	1,758	84%	1,721	83%	1,863	80%
<b>Veteran</b>	<b>163</b>	<b>5%</b>	<b>146</b>	<b>5%</b>	<b>100</b>	<b>5%</b>	<b>88</b>	<b>4%</b>	<b>101</b>	<b>5%</b>	<b>87</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>2,626</b>	<b>89%</b>	<b>2,586</b>	<b>89%</b>	<b>1,785</b>	<b>86%</b>	<b>1,783</b>	<b>86%</b>	<b>1,798</b>	<b>87%</b>	<b>2,029</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>339</b>	<b>11%</b>	<b>335</b>	<b>11%</b>	<b>299</b>	<b>14%</b>	<b>301</b>	<b>14%</b>	<b>272</b>	<b>13%</b>	<b>293</b>	<b>13%</b>
<b>Rural</b>	<b>806</b>	<b>27%</b>	<b>726</b>	<b>25%</b>	<b>505</b>	<b>24%</b>	<b>522</b>	<b>25%</b>	<b>514</b>	<b>25%</b>	<b>612</b>	<b>26%</b>
<b>Urban</b>	<b>2,159</b>	<b>73%</b>	<b>2,195</b>	<b>75%</b>	<b>1,579</b>	<b>76%</b>	<b>1,562</b>	<b>75%</b>	<b>1,556</b>	<b>75%</b>	<b>1,710</b>	<b>74%</b>
<b>Export</b>	<b>76</b>	<b>3%</b>	<b>73</b>	<b>2%</b>	<b>80</b>	<b>4%</b>	<b>86</b>	<b>4%</b>	<b>64</b>	<b>3%</b>	<b>18</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>340</b>	<b>11%</b>	<b>326</b>	<b>11%</b>	<b>236</b>	<b>11%</b>	<b>195</b>	<b>9%</b>	<b>192</b>	<b>9%</b>	<b>220</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>912</b>	<b>31%</b>	<b>916</b>	<b>31%</b>	<b>615</b>	<b>30%</b>	<b>605</b>	<b>29%</b>	<b>574</b>	<b>28%</b>	<b>639</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,539</b>	<b>52%</b>	<b>1,511</b>	<b>52%</b>	<b>1,100</b>	<b>53%</b>	<b>1,157</b>	<b>56%</b>	<b>1,109</b>	<b>54%</b>	<b>1,265</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>174</b>	<b>6%</b>	<b>168</b>	<b>6%</b>	<b>133</b>	<b>6%</b>	<b>127</b>	<b>6%</b>	<b>195</b>	<b>9%</b>	<b>198</b>	<b>9%</b>

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